

Hexatronic Scandinavia AB (publ)
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MEMOTEKNIK AB and WANHO Manufacturing, LLC
Sign Long-term Strategic Licensing, Sales and Marketing Agreement

MEMOTEKNIK AB, a wholly owned subsidiary of Hexatronic Scandinavia AB publ, headquartered in Sweden and WANHO Manufacturing, LLC, a US Capital Resources Company, headquartered in the United States, announced today the execution of a long-term Strategic Licensing, Sales and Marketing Agreement between the two companies.

Under the agreement, WANHO will have exclusive licensing, sales and marketing rights throughout North, Central and South America and retains global exclusivity for its major customer accounts to market and sell the MEMOTEKNIK-patented QuickGrip® Ground Kit used in global telecommunications infrastructure applications.

MEMOTEKNIK's Chief Executive Officer Robert Lindberg stated, "Our new partnership with WANHO represents a significant step forward for MEMOTEKNIK allowing us to capitalize on WANHO's superior strengths in global reach, market position and entrenched partnerships. WANHO's unique sales and marketing philosophy further provides us direct access to many of the most recognized industry-leading providers of site-infrastructure products and services to network providers and system operators around the world."

WANHO's Chief Operating Officer John Williamson confirmed this agreement further stating, "We are very excited to be aligned with such a forward-thinking and dynamic design engineering company such as MEMOTEKNIK. The strategic partnership between our companies further enhances the value in innovative, next-generation products we can extend to our global customers both now and as part of our continue collaboration".

WANHO's President David Elliott stated, "The high-profile approval and integration of the QuickGrip® Ground Kit by Ericsson Sweden in systems around the world further confirms the interest in this uniquely innovative product." Mr. Elliott further stated, "The addition of this product to our global portfolio combined with the fast-track approval process, acceptance and introduction within our strategic accounts, provides our extended customers throughout the world with the immediate time- and cost saving benefits this product offers in terms of system quality and installation integrity."

Hisings Backa den 8 oktober 2013.

Gert Nordin
Verkställande Direktör
Hexatronic Scandinavia AB
Org nr 556168-6360
Exportgatan 47 b
422 46 Hisings Backa
Tel: 031-7425330

För eventuella frågor kontakta:

- Göran Nordlund, Styrelseordförande 070-433 13 20
- Gert Nordin, Verkställande Direktör 070-858 34 20

Hexatronic är en teknikhandels-koncern. I koncernen finns bolagen Hexatronic, Memoteknik och LEDventure. Hexatronic (Göteborg) och Memoteknik (Skellefteå) utvecklar, marknadsför och levererar produkter och komponenter för bredbandskommunikation. Dessa bolag säljer sina produkter till operatörer, nätägare, återförsäljare och systemintegratörer. LEDventure (Göteborg) marknadsför och säljer LED skärmar och system för de publika rummet. Kunderna är företag och offentlig förvaltning. Koncernen har sitt säte i Göteborg och har 15 st anställda. Hexatronic kommer att omsätta ca 75-80 mkr under räkenskapsåret 2012/13 och förväntas att växa kraftigt under lönsamhet under de närmaste åren. För mer information se www.hexatronic.se.