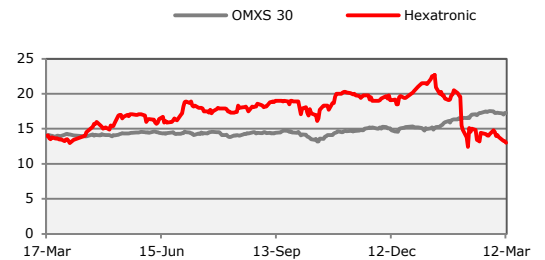


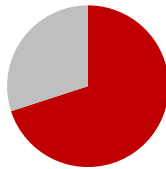
Summary
Hexatronic (HTRO)
Fiber market presence broadens

- Hexatronic Group has acquired Tele och Datanät Fiberoptik i Örebro AB (TD Fiber) for 80 MSEK. The stated yearly revenue of the company is about 125 MSEK with an EBITDA margin of 12%.
- With the acquisition Hexatronic broadens its presence in the fiber optical equipment industry. Hexatronic finances the acquisition through a credit from Nordea, a non-cash offer and a rights issue
- Our fair value estimate (Base-case scenario) is revised to 20.7 (22.5) SEK per share. The main reason for the lower fair value is the new capital structure and dilution effect. The share is trading in the lower end of our valuation range. We regard the risk reward at current share price levels as attractive.

List: 420 MSEK
 Market Cap: 420 MSEK
 Industry: Telecommunication Equipment
 CEO: Henrik Larsson-Lyon
 Chairman: Göran Nordlund

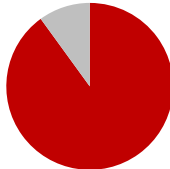

Redeye Rating (0 – 10 points)

Management



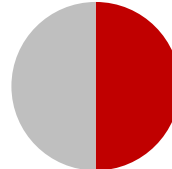
7,0 points

Ownership



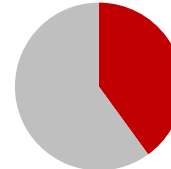
9,0 points

Growth prospect



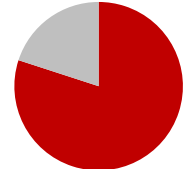
5,0 points

Profitability



4,0 points

Financial strength



8,0 points

Key Financials

	12/13	13/14	14/15E	15/16E	16/17E	Share information	
Revenue, MSEK	71	497	656	787	881	Share price (SEK)	12,9
Growth	81%	601%	32%	20%	12%	Number of shares (m)	26.4
EBITDA	4	60	67	80	88	Market Cap (MSEK)	420
EBITDA margin	6%	12%	10%	10%	10%	Net cash (MSEK)	30
EBIT	3	55	50	58	64	Free float (%)	30 %
EBIT margin	4%	11%	8%	7%	7%	Daily turnover ('000)	30
Pre-tax earnings	2	54	44	49	61	Analysts:	
Net earnings	2	41	34	38	47	Kristoffer Lindström	
Net margin	3%	8%	5%	5%	5%	kristoffer.lindstrom@redeye.se	
Dividend/Share	0,00	0,00	0,00	0,00	0,00	Henrik Alveskog	
EPS adj.	0,17	1,70	0,99	1,09	1,36	henrik.alveskog@redeye.se	
P/E adj.	109,3	11,2	13,0	11,8	9,5		
EV/S	3,7	0,9	0,7	0,6	0,5		
EV/EBITDA	61,5	7,2	7,0	5,7	4,9		

Important information: All information regarding limitation of liability and potential conflicts of interest can be found at the end of the report.

Redeye Rating: Background and definitions

The aim of a Redeye Rating is to help investors identify high-quality companies with attractive valuation.

Company Qualities

The aim of Company Qualities is to provide a well-structured and clear profile of a company's qualities (or operating risk) – its chances of surviving and its potential for achieving long-term stable profit growth.

We categorize a company's qualities on a ten-point scale based on five valuation keys; 1 – Management, 2 – Ownership, 3 – Growth Outlook, 4 – Profitability and 5 – Financial Strength.

Each valuation key is assessed based a number of quantitative and qualitative key factors that are weighted differently according to how important they are deemed to be. Each key factor is allocated a number of points based on its rating. The assessment of each valuation key is based on the total number of points for these individual factors. The rating scale ranges from 0 to +10 points.

The overall rating for each valuation key is indicated by the size of the bar shown in the chart. The relative size of the bars therefore reflects the rating distribution between the different valuation keys.

Management

Our Management rating represents an assessment of the ability of the board of directors and management to manage the company in the best interests of the shareholders. A good board and management can make a mediocre business concept profitable, while a poor board and management can even lead a strong company into crisis. The factors used to assess a company's management are: 1 – Execution, 2 – Capital allocation, 3 – Communication, 4 – Experience, 5 – Leadership and 6 – Integrity.

Ownership

Our Ownership rating represents an assessment of the ownership exercised for longer-term value creation. Owner commitment and expertise are key to a company's stability and the board's ability to take action. Companies with a dispersed ownership structure without a clear controlling shareholder have historically performed worse than the market index over time. The factors used to assess Ownership are: 1 – Ownership structure, 2 – Owner commitment, 3 – Institutional ownership, 4 – Abuse of power, 5 – Reputation, and 6 – Financial sustainability.

Growth Outlook

Our Growth Outlook rating represents an assessment of a company's potential to achieve long-term stable profit growth. Over the long-term, the share price roughly mirrors the company's earnings trend. A company that does not grow may be a good short-term investment, but is usually unwise in the long term. The factors used to assess Growth Outlook are: 1 – Strategies and business model, 2 – Sale potential, 3 – Market growth, 4 – Market position, and 5 – Competitiveness.

Profitability

Our Profitability rating represents an assessment of how effective a company has historically utilised its capital to generate profit. Companies cannot survive if they are not profitable. The assessment of how profitable a company has been is based on a number of key ratios and criteria over a period of up to the past five years: 1 – Return on total assets (ROA), 2 – Return on equity (ROE), 3 – Net profit margin, 4 – Free cash flow, and 5 – Operating profit margin or EBIT.

Financial Strength

Our Financial Strength rating represents an assessment of a company's ability to pay in the short and long term. The core of a company's financial strength is its balance sheet and cash flow. Even the greatest potential is of no benefit unless the balance sheet can cope with funding growth. The assessment of a company's financial strength is based on a number of key ratios and criteria: 1 – Times-interest-coverage ratio, 2 – Debt-to-equity ratio, 3 – Quick ratio, 4 – Current ratio, 5 – Sales turnover, 6 – Capital needs, 7 – Cyclicity, and 8 – Forthcoming binary events.

Fiber market presence broadens

On the 27th of February, Hexatronic Group announced the acquisition of Tele och Datanät Fiberoptik i Örebro AB (TD Fiber). On the 3th of March the acquisition was completed. The acquisition price, on a debt free basis, amounts to 80 MSEK, of which 70 MSEK will be paid in cash and 10 through a non-cash issue. The cash portion is funded by a loan from Nordea of 40 MSEK combined with a rights issue of 41 MSEK which is fully guaranteed. If the rights issue is fully-subscribed the company will also propose an over-allotment option of 1.1 million shares at 9 SEK per share which corresponds to 10 MSEK.

Now one of the dominant players in the fiber optical equipment industry

Through the acquisition Hexatronic Group broadens their presence in the fiber optical market with new products and new customers. Hexatronic is moving forward to become one of the dominant players in Scandinavia in the fiber optical equipment industry.

Financing of the deal and the BTA

The purchase price of 80 MSEK is funded with both cash and through a non-cash issue. The total financing of the acquisition will look like this:

- 40 MSEK through a credit from Nordea.
- 10 MSEK, non-cash issue. 0.63 Million shares at 15.8 SEK per share to the previous owners of TD Fiber.
- 41 MSEK through a rights issue. If fully subscribed this will dilute the shares by a total of 4.5 million shares.
- 10 MSEK in an over-allotment option. Totally 1.1 MSEK.

32.65 million shares after the issue

In total, the number of shares after the issue, if fully subscribed and the over-allotment option is used, will amount to 32.65 million shares. This is the number of shares that we will use in our valuation. The issue will also add about 15 MSEK in cash to Hexatronic, after costs, but most of this will likely be used for working capital needs. The rights issue is fully guaranteed by a combination of existing and new investors, which we regard as positive.

The record date for entitlement to receive subscription rights is 15th April 2015. For each share in Hexatronic held on the record date the shareholder will receive one subscription right. Six subscription rights entitle the holder to purchase one new share. The subscription price amounts to 9.0 SEK per share.

The subscription period is between April 22th and May 8th 2015. Trading in subscription rights will take place on First North during the period 22th April to 6 May 2015. Trading in BTA will take place on First North as of April 22th.

TD Fiber in detail

TD Fiber is headquartered in Örebro, Sweden. TD fiber produces and sells materials for fiber-optic telecommunications and data networks. The company's main geographical market is Scandinavia. TD Fiber is a certified provider to Skanova (TeliaSonera) which is one of the main network owners in Scandinavia. Skanova is a key player in the fibre optic sector and will be an important customer to Hexatronic in the coming years.

Produces and sells materials for fiber-optic telecommunications and data networks

TD Fiber has a split financial year that ends on the last of April. For the split financial year of 13/14, which ended at 2014-04-30, the company had reported revenue of about 75 MSEK with an EBITDA margin of 8 percent. During the current financial year TD Fiber acquired KAMIC Networks, a smaller company with annual revenue of about 25 MSEK. TD Fiber also has a subsidiary company in Norway with about 15 MSEK in revenue as report for 2013.



Source: TD Fiber

According to Hexatronic, TD Fiber (with KAMIC and the subsidiary in Norway) had trailing twelve-month revenue of 125 MSEK and an EBITDA margin of approximately 12 percent at the time of the acquisition. Based on those numbers Hexatronic paid an EV/ EBITDA multiple of around 5x and an EV / Sales multiple of 0.6x. Hexatronic expects that TD Fiber will grow its sales by 15-20 percent organically over the coming years. Through the acquisition Hexatronic see some cost synergies for TD Fiber, primarily in purchasing of goods. With other words Hexatronic believes that TD Fiber will be able to increase their gross profit margin in the future.

Acquisition multiple based on EBITDA of 5x

Financials of TD Fiber

During the last 5 years TD Fiber had a revenue CAGR of 12% and a median gross profit margin of 43%. The large growth in 13/14 mainly comes from the Norwegian subsidiary. The median EBITDA margin during the period is 10% and has gradually been dropping from a peak of 15%. We regard the drop in EBITDA margin as somewhat alarming and will take this into account in our forecast for TD Fiber and how this affects our estimates for the Hexatronic Group.

The EBITDA margin of TD Fiber have been dropping the last years

TD Fiber, Historical (MSEK)							
Year	08/09	09/10	10/11	11/12	12/13	13/14	CAGR/ Median
Revenue	52	60	67	69	70	91	12%
Revenue growth	--	16%	11%	3%	1%	31%	
COGS	29	34	39	39	40	54	
Gross profit	23	27	28	29	30	37	
Gross profit margin	44%	44%	42%	43%	43%	41%	43%
SG&A	18	18	19	23	24	29	
EBITDA	5	9	9	6	6	8	
EBITDA profit margin	10%	15%	13%	9%	9%	8%	10%
NWC	11	14	22	27	27	31	
NWC % Sales	20%	24%	33%	39%	38%	34%	34%
Invested Capital	18	22	24	30	30	35	
Invested Capital turnover	2.9x	2.7x	2.8x	2.3x	2.3x	2.6x	
Net Profit	3	6	6	5	4	5	
Net profit margin	6%	10%	9%	7%	6%	6%	
ROIC	17%	26%	24%	15%	14%	15%	16%

Source: Bolagsverket, Redeye Research

The NWC has gradually been increasing compared to revenue. The median NWC/Sales during the period is 34%. Likely, the growth of revenue comes from larger customers and this also increases the need of inventory and accounts payables which increase the NWC.

Increasing capital requirement's during the last few years

Return-On-Invested-Capital (ROIC) is important to study. A growth of a company will only create value if $ROIC > WACC$. Over the period TD Fiber have produced a median ROIC of 16% which have been stable during the last 3 years. Overall the capital intensity has increased at TD Fiber, which is indicated by the somewhat lower Invested Capital turnover in 12/13 and 13/14 compared to 08/09. Hexatronic see a possible growth in the region of 15-20% annually the coming years for TD Fiber and as long as the ROIC can stay at present levels this will create value. We will be conservative in our estimates and assume growth rates for the next few years in the region of 10%-15%.

Despite higher capital intensity relatively stable ROIC

Estimate revisions

We have adjusted our estimates for Hexatronic Group following the acquisition of TD Fiber. TD Fiber was consolidated by 2015-03-02, so our estimates for Hexatronic's Q3 and Q4 will be adjusted but not Q2. Hexatronic will present a share issue prospectus with more detailed financial information about TD Fiber and the group as a whole, and as such our estimated might be revised after that information is disclosed.

Our estimates might be revised after more information is disclosed

Forecast adjustments		
MSEK	14/15E	15/16E
Revenues		
Old	609	669
New	656	787
% change	8%	18%
EBITDA		
Old	62	66
New	67	77
% change	8%	18%
EBIT		
Old	51	54
New	50	58
% change	-1%	7%
EPS		
Old	1,39	1,47
New	1,06	1,21
% change	-24%	-18%

Source Redeye Research

We have based our forecast for TD Fiber mainly on historical growth- and margin-levels; we have also taken into account Hexatronic's statement of the TD Fiber's financial position after the acquisition of KAMIC. We have adjusted our revenue forecast for 14/15 upwards with 8% and 15/16E with 18% following the acquisition. We do find it likely that TD Fiber, like the whole of Hexatronic, will experience a high revenue growth moving forward but we are more conservative than using the statements from Hexatronic. We estimate a growth in the region of 10%-15% in the coming years for TD Fiber.

Revenue estimates is adjusted for 14/15 with 12% and 15/16E with 23%

Our EBITDA margin assumptions are almost unchanged for the whole company. Hexatronic states that TD Fiber will have an EBITDA margin in the region of 12%. But given the lower historical levels for TD Fiber our estimate is in the region of 10-11% for the company. Our EBITDA assumption for 14/15 and 15/16 are revised upwards with 8% and 18% respectively.

EBITDA margin levels remain unchanged

Our assumption of EBIT margins is lowered following the acquisition. The main reason for this is the large amortization of acquired goodwill that will occur as a result of the acquisition. This does not, however, affect cash flows

but the reported EBIT and EPS is affected. Hexatronic do not follow the accounting praxis of IFRS yet, but when they do we will see a higher EBIT and EPS.

Long-term forecast

Information about TD Fiber has not yet been disclosed and we have chosen to be conservative in our estimates. If the stated cost synergies and growth levels will materialize our estimates likely will be too low. Still, we find it better to be conservative in our forecasts than too optimistic.

Our long-term term forecasts of growth rates or EBITDA margin levels remain unchanged. We have, however, adjusted our assumptions of NWC needs somewhat upwards following the acquisition of TD Fiber. Through the rights issue, Hexatronic raise a larger amount than needed for the acquisition alone, and the reason for this is to strengthen the financials for future working capital requirements. Our EBIT- and Net profit-margin assumptions are also revised downwards following a higher assumed D&A after the acquisition. We have not made any changes to our CAPEX assumptions in relation to sales.

Our long-term term forecasts of growth rates or EBITDA margin levels remain unchanged

Hexatronic, income statement									
Base-case									
MSEK	12/11	13/14	14/15E	15/16E	16/17E	17/18E	18/19E	19/20E	
Revenues	71	497	656	787	881	987	1086	1184	
COGS	-47	-294	-370	-448	-502	-563	-619	-663	
Gross Profit	24	203	285	339	379	424	467	521	
SG&A	█ -20	█ -143	█ -219	█ -261	█ -291	█ -326	█ -347	█ -391	
EBITDA	4	60	67	77	88	99	119	130	
D&A	-1	█ -5	█ -16	█ -19	█ -24	█ -23	█ -24	█ -25	
EBIT	6	55	50	58	64	76	95	105	
Finans Net	-1	█ -1	█ -3	█ -4	█ -1	█ 0	█ 0	█ 1	
Profit before tax	5	54	47	54	63	76	96	107	
Tax	█ 0	█ -13	█ -10	█ -12	█ -14	█ -17	█ -21	█ -23	
Net profit	5	41	37	42	49	59	75	83	
Growth rates and margins									
Revenue growth		601%	32%	20%	12%	12%	10%	9%	
Gross profit margin	34%	41%	44%	43%	43%	43%	43%	44%	
EBITDA-Margin	6%	12%	10%	10%	10%	10%	11%	11%	
EBIT-Margin	8%	11%	8%	7%	7%	8%	9%	9%	
CAPEX	1	10	10	16	13	20	22	18	
NWC	18	119	138	173	203	227	239	260	

Source: Redeye Research, Hexatronic Group

Valuation

Fair value estimate of 21.5 SEK per share indicates potential

Our estimated fair value in a Base-case scenario is revised to 20.7 (22.2) SEK per share. The dilution of shares and the new capital structure is the main reason for the lower fair value estimate. Our fair value indicates an EV/EBITDA_{14/15} of 11x, which we find that reasonable compared to international fiber peers. At a current share price of 13 SEK, Hexatronic is trading at an EV/EBITDA_{14/15E} of 6.5x. Hence, we regard the current market valuation as far too conservative for a company such as Hexatronic.

Base-case			
Assumptions:	2014/15-23	DCF-Value	
CAGR Sales	12,5%	WACC	10,5%
EBITDA-margin	10,6%	Present value of FCF	270
Avrage RONIC	44%	Present value of Terminal Value	461
Avrage Reinvestment rate	39%		
		EV	731
		Net debt	-7
Terminal		DCF-value	724
Terminal Growth of FCF	5,5%	Value per share	20,7
Reinvestment rate in perpetuity	53%	Today's share price	13,4
RONIC in perpetuity	10%	Margin of saftey	55%
Implied EV/EBITDA Exit multipel	6,9x		
Multiple valuations (Actual, Implied, Comparables & Exit)			
Actual multipel valuation		Implied multipel valuation	
EV/SALES _{2014/15E}	0,7x	Implied EV/SALES _{2014/15E}	1,1x
EV/EBIT _{2014/15E}	8,6x	Implied EV/EBIT _{2014/15E}	14,5x
EV/EBITDA _{2014/15E}	6,5x	Implied EV/EBITDA _{2014/15E}	11,0x

Source: Redeye Research

Valuation range

As such we find a valuation close to our Bear-case valuation to be too low for a company such as Hexatronic.

Our Bull- and Bear-case fair value estimates are also slightly adjusted downwards. Still, the share is currently only trading about 20% higher than our Bear-case and at 55% of our Base-case. Today's share price implies low expectations of the future performance of Hexatronic's fundamentals, almost deterioration. Buying a share with low expectations imbedded in the price might often be very rewarding, as disappointments will not hurt the share price that much but positive news will have a large impact on the valuation. We rate Hexatronic as a quality company with quality management in a growth industry. As such we find a valuation close to our Bear-case valuation to be too conservative for a company such as Hexatronic.

Case scenario valuation range		
Case	Fair Value	Risk/Potential
Bull-case	30,6	128%
Base-case	20,7	54%
Bear-case	10,5	-22%

Source: Redeye Research

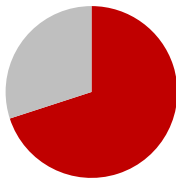
Summary Redeye Rating

The rating consists of five valuation keys, each constituting an overall assessment of several factors that are rated on a scale of 0 to 2 points. The maximum score for a valuation key is 10 points.

Rating changes in the report

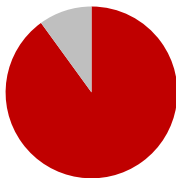
No changes in the rating.

Management 7,0p



Hexatronic has a strong management team of entrepreneurial people with plenty of skin in the game. CEO and chairman have significant experience from the telecom industry and have held their positions for several years. Staff at other key positions, that joined the group through last year's acquisitions, are also intact. In terms of delivering on guidance or targets, the track record is not entirely convincing and leaves room for further potential

Ownership 9,0p



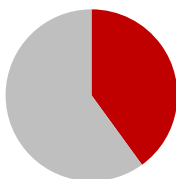
Top scores in almost all subcategories for our Ownership rating. The entire board and top management have large stakes in the company. Over 50 percent of the shares are held by active owners, The only thing missing in order to get a full score is a large institutional owner.

Growth prospect 5,0p



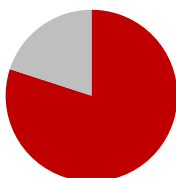
The rating for Growth Outlook is only average, in spite of good overall market prospects. The reason is mainly the competitive situation. Product differentiation appears to be difficult, thus price will always be an issue. Hexatronic is a small player compared to some of the dominant multinational companies. Surely that means growth opportunities but also challenges.

Profitability 4,0p



Our rating for profitability is not forward looking and historically, last 3-5 years, profitability has been mediocre. Return on equity has averaged below 10 percent and EBITDA-margin between a high of 5 per cent and negative numbers. However, this will most likely improve. Hexatronics own target is an EBITDA-margin of at least 10 per cent.

Financial strength 8,0p



The net cash position is positive and the business is cash generating and profitable. Consequently Hexatronic scores high in most subcategories for Financial Strength. It is merely the size of the company that does not fulfill the requirement for a top grade. Reaching their 500 MSEK turnover goal set for year 2017, will improve our rating. But full score requires a 10 bn SEK turnover.

Income statement	12/13	13/14	14/15E	15/16E	16/17E
Net sales	71	497	656	787	881
Total operating costs	-67	-437	-589	-706	-794
EBITDA	4	60	67	80	88

Depreciation	-1	-5	-5	-4	-9
Amortization	-1	0	-12	-18	-15
Impairment charges	0	0	0	0	0
EBIT	3	55	50	58	64

Share in profits	0	0	0	0	0
Net financial items	-1	-1	-6	-9	-3
Exchange rate dif.	0	0	0	0	0
Pre-tax profit	2	54	44	49	61

Tax	0	-13	-10	-11	-13
Net earnings	2	41	34	38	47

Balance	12/13	13/14	14/15E	15/16E	16/17E
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Assets					
<i>Current assets</i>					
Cash in banks	0	28	33	39	44
Receivables	11	141	203	252	291
Inventories	11	78	111	134	150
Other current assets	3	7	13	16	18
Current assets	26	255	361	441	502

<i>Fixed assets</i>					
Tangible assets	1	5	11	22	27
Associated comp.	0	0	0	0	0
Investments	0	0	0	0	0
Goodwill	0	0	0	0	0
Cap. exp. for dev.	4	8	91	73	58
O intangible rights	0	0	0	0	0
O non-current assets	0	0	0	0	0
Total fixed assets	5	13	102	95	85
Deferred tax assets	0	0	0	0	0

Total (assets)	31	268	463	536	587
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Liabilities					
<i>Current liabilities</i>					
Short-term debt	0	0	40	46	31
Accounts payable	4	54	118	142	159
O current liabilities	3	54	72	87	97
Current liabilities	7	108	231	274	286

Long-term debt	8	0	40	32	24
O long-term liabilities	0	32	32	32	32
Convertibles	0	0	0	0	0
Total Liabilities	15	140	303	338	342

Deferred tax liab	0	0	0	0	0
Provisions	0	19	16	16	16
Shareholders' equity	15	109	144	182	229
Minority interest (BS)	0	0	0	0	0
Minority & equity	15	109	144	182	229

Total liab & SE	31	268	463	536	587
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Free cash flow	12/13	13/14	14/15E	15/16E	16/17E
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Net sales	71	497	656	787	881
Total operating costs	-67	-437	-589	-706	-794
Depreciations total	-1	-5	-16	-23	-23
EBIT	3	55	50	58	64
Taxes on EBIT	0	-13	-11	-13	-14
NOPLAT	3	42	39	45	50

Depreciation	1	5	16	23	23
Gross cash flow	4	47	56	68	73
Change in WC	-7	-101	-19	-35	-30
Gross CAPEX	-6	-14	-105	-16	-13

Free cash flow	-9	-67	-68	17	31
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Capital structure	12/13	13/14	14/15E	15/16E	16/17E
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Equity ratio	50%	41%	31%	34%	39%
Debt/equity ratio	52%	0%	56%	43%	24%
Net debt	8	-28	48	38	10
Capital employed	23	81	191	220	239
Capital turnover rate	2,3	1,9	1,4	1,5	1,5

Growth	12/13	13/14	14/15E	15/16E	16/17E
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Sales growth	81%	601%	32%	20%	12%
EPS growth (adj)	-3 554%	880%	-42%	10%	25%

Profitability	12/13	13/14	14/15E	15/16E	16/17E
ROE	18%	67%	27%	23%	23%
ROCE	16%	83%	30%	24%	24%
ROIC	26%	181%	49%	24%	23%
EBITDA margin	6%	12%	10%	10%	10%
EBIT margin	4%	11%	8%	7%	7%
Net margin	3%	8%	5%	5%	5%

Data per share	12/13	13/14	14/15E	15/16E	16/17E
EPS	0,17	1,70	0,99	1,09	1,36
EPS adj	0,17	1,70	0,99	1,09	1,36
Dividend	0,00	0,00	0,00	0,00	0,00
Net debt	0,57	-1,16	1,37	1,10	0,30
Total shares	13,50	24,34	34,88	34,88	34,88

Valuation	12/13	13/14	14/15E	15/16E	16/17E
EV	264,2	434,2	467,3	458,1	430,1
P/E	109,3	11,2	13,0	11,8	9,5
P/E diluted	109,3	11,2	13,0	11,8	9,5
P/Sales	3,6	0,9	0,7	0,6	0,5
EV/Sales	3,7	0,9	0,7	0,6	0,5
EV/EBITDA	61,5	7,2	7,0	5,7	4,9
EV/EBIT	91,1	7,9	9,3	7,9	6,7
P/BV	16,7	4,2	2,9	2,3	1,8

Share performance	Growth/year	12/14e
1 month	-13,5 %	Net sales 203,9 %
3 month	-30,5 %	Operating profit adj 316,6 %
12 month	-6,2 %	EPS, just 138,2 %
Since start of the year	-37,0 %	Equity 205,8 %

Shareholder structure %	Notes
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Gert Nordin	25,4 %
Göran Nordlund	13,0 %
Jonas Nordlund	10,7 %
Erro Holding AB	8,6 %
Vision Invest sprl	4,1 %
Xingu förvaltning	2,0 %
Champe AB	1,5 %
Anders Ljung	0,9 %
Leif Karlsson	0,8 %
Peter Lo Curzio	0,8 %

Share information

Reuters code	
List	
Share price	12,9
Total shares, million	32,7
Market Cap, MSEK	419,7

Management & board

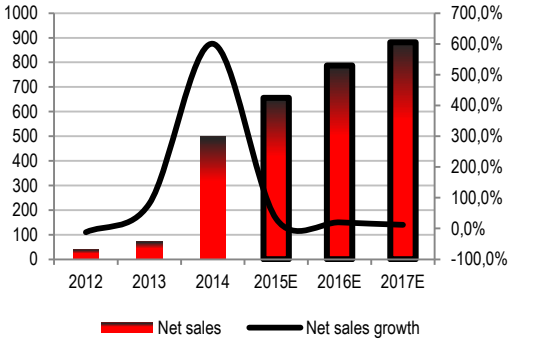
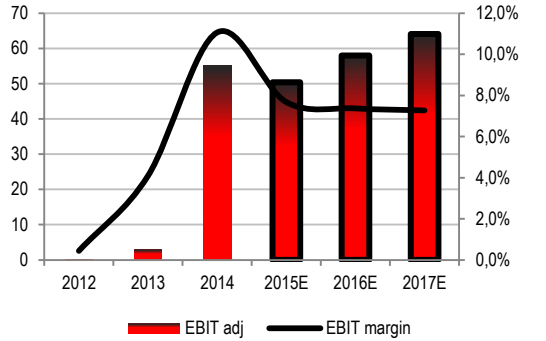
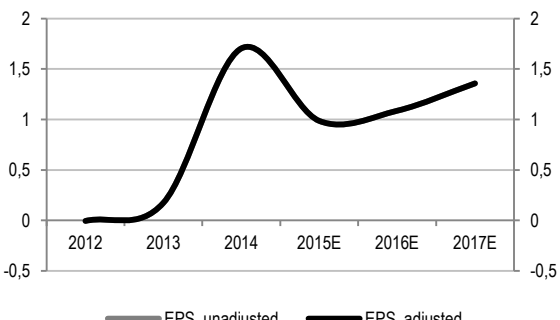
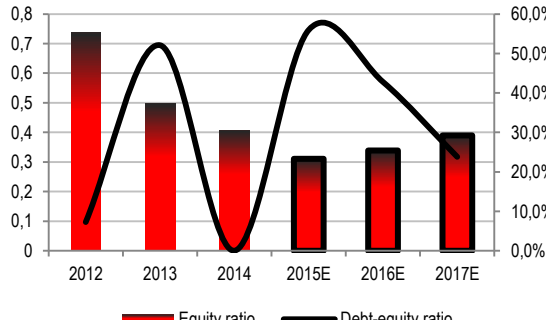
CEO	Henrik Larsson-Lyon
CFO	
IR	
Chairman	Göran Nordlund

Financial information

Analysts	Redeye AB
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Henrik Alveskog	
henrik.alveskog@redeye.se	

Revenue & Growth (%)	EBIT (adjusted) & Margin (%)																																										
 <p>Net sales (bars) and Net sales growth (line) from 2012 to 2017E. Net sales are shown in million SEK on the left axis (0-1000), and growth is on the right axis (-100.0% to 700.0%).</p> <table border="1"> <thead> <tr> <th>Year</th> <th>Net sales (M SEK)</th> <th>Net sales growth (%)</th> </tr> </thead> <tbody> <tr> <td>2012</td> <td>~50</td> <td>~0%</td> </tr> <tr> <td>2013</td> <td>~80</td> <td>~100%</td> </tr> <tr> <td>2014</td> <td>~500</td> <td>~600%</td> </tr> <tr> <td>2015E</td> <td>~650</td> <td>~100%</td> </tr> <tr> <td>2016E</td> <td>~780</td> <td>~100%</td> </tr> <tr> <td>2017E</td> <td>~880</td> <td>~100%</td> </tr> </tbody> </table>	Year	Net sales (M SEK)	Net sales growth (%)	2012	~50	~0%	2013	~80	~100%	2014	~500	~600%	2015E	~650	~100%	2016E	~780	~100%	2017E	~880	~100%	 <p>EBIT adj (bars) and EBIT margin (line) from 2012 to 2017E. EBIT adj is shown in million SEK on the left axis (0-70), and margin is on the right axis (0.0% to 12.0%).</p> <table border="1"> <thead> <tr> <th>Year</th> <th>EBIT adj (M SEK)</th> <th>EBIT margin (%)</th> </tr> </thead> <tbody> <tr> <td>2012</td> <td>~2</td> <td>~0%</td> </tr> <tr> <td>2013</td> <td>~5</td> <td>~4%</td> </tr> <tr> <td>2014</td> <td>~55</td> <td>~11%</td> </tr> <tr> <td>2015E</td> <td>~50</td> <td>~8%</td> </tr> <tr> <td>2016E</td> <td>~58</td> <td>~8%</td> </tr> <tr> <td>2017E</td> <td>~65</td> <td>~8%</td> </tr> </tbody> </table>	Year	EBIT adj (M SEK)	EBIT margin (%)	2012	~2	~0%	2013	~5	~4%	2014	~55	~11%	2015E	~50	~8%	2016E	~58	~8%	2017E	~65	~8%
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 <p>EPS, unadjusted (line) and EPS, adjusted (line) from 2012 to 2017E. Both axes range from -0.5 to 2.0 SEK.</p> <table border="1"> <thead> <tr> <th>Year</th> <th>EPS, unadjusted (SEK)</th> <th>EPS, adjusted (SEK)</th> </tr> </thead> <tbody> <tr> <td>2012</td> <td>~0.05</td> <td>~0.05</td> </tr> <tr> <td>2013</td> <td>~0.05</td> <td>~0.05</td> </tr> <tr> <td>2014</td> <td>~1.7</td> <td>~1.7</td> </tr> <tr> <td>2015E</td> <td>~1.0</td> <td>~1.0</td> </tr> <tr> <td>2016E</td> <td>~1.1</td> <td>~1.1</td> </tr> <tr> <td>2017E</td> <td>~1.4</td> <td>~1.4</td> </tr> </tbody> </table>	Year	EPS, unadjusted (SEK)	EPS, adjusted (SEK)	2012	~0.05	~0.05	2013	~0.05	~0.05	2014	~1.7	~1.7	2015E	~1.0	~1.0	2016E	~1.1	~1.1	2017E	~1.4	~1.4	 <p>Equity ratio (bars) and Debt-equity ratio (line) from 2012 to 2017E. Equity ratio is on the left axis (0-0.8), and Debt-equity ratio is on the right axis (0.0% to 60.0%).</p> <table border="1"> <thead> <tr> <th>Year</th> <th>Equity ratio</th> <th>Debt-equity ratio (%)</th> </tr> </thead> <tbody> <tr> <td>2012</td> <td>~0.75</td> <td>~10%</td> </tr> <tr> <td>2013</td> <td>~0.5</td> <td>~50%</td> </tr> <tr> <td>2014</td> <td>~0.4</td> <td>~5%</td> </tr> <tr> <td>2015E</td> <td>~0.3</td> <td>~55%</td> </tr> <tr> <td>2016E</td> <td>~0.35</td> <td>~40%</td> </tr> <tr> <td>2017E</td> <td>~0.4</td> <td>~30%</td> </tr> </tbody> </table>	Year	Equity ratio	Debt-equity ratio (%)	2012	~0.75	~10%	2013	~0.5	~50%	2014	~0.4	~5%	2015E	~0.3	~55%	2016E	~0.35	~40%	2017E	~0.4	~30%
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Sales division	Geographical areas																																										
Conflict of interests	Company description																																										
<p>Kristoffer. Lindström. owns shares in the company : No</p> <p>Redeye performs/have performed services for the Company and receives/have received compensation from the Company in connection with this.</p>	<p>The Hexatronic group of companies are active in the optical fiber infrastructure market. They offer a complete line of products for passive and complementary active products for optical networks. Home market is Skandinavia and main costumers are large telecom operators such as Telia and Telenor. Partners like ABB and Ericsson give Hexatronic access to the world market.</p>																																										

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Redeye Rating (2015-03-16)

Rating	Management	Ownership	Growth Prospect	Profitability	Financial Strength
7,5p - 10,0p	24	32	12	7	17
3,5p - 7,0p	53	40	65	28	29
0,0p - 3,0p	4	9	4	46	35
Company N	81	81	81	81	81

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